



PO BOX 772
5300 Lockport Rd
Lockport, NY 14094
716-283-SOLD(7653) ext. 238
www.buffaloautoauction.biz

Dear Dealer,

Welcome to "Buffalo Auto Auction," two lanes of "Auction Action" every Thursday at 10:00 a.m. Enclosed you will find our application package to be completed by you for our files. When returning these items please include copies of the following items:

1. Dealer/Facility License (current business certificate)
2. Completed Resale Certificate
3. Drivers License for owner and all representatives
4. "Voided" Company Check
5. Power of Attorney (for the Title Clerks to sign your MV-50's, if needed.)
6. Copy of your Dealer Bond
7. Bank Letter (just sign at bottom)
8. Certificate of Authority (Tax ID)
9. Guarantee (signed)

You are welcome to **BUY** and **SELL** on your first sale day here while we process your application.

Call **EARLY** for reserved vehicle numbers, transportation, and recon.

Dropping off vehicles **PRIOR** to Sale day is recommended to avoid delays on Thursday morning.

Welcome to Buffalo Auto Auction.

Sincerely,

YOUR BUFFALO AUTO AUCTION TEAM

Great People. Great Service. We Promise.



Department of Taxation and Finance
New York State and Local Sales and Use Tax
Resale Certificate

ST-120
 (6/18)

Name of seller			Name of purchaser		
Street address			Street address		
City	State	ZIP code	City	State	ZIP code

Mark an **X** in the appropriate box: Single-use certificate Blanket certificate
 Temporary vendors must issue a single-use certificate.

To the purchaser:
 You may not use this certificate to purchase items or services that are not for resale. If you purchase tangible personal property or services for resale, but use or consume the tangible personal property or services yourself in New York State, you must report and pay the unpaid tax directly to New York State. Any misuse of this certificate will result in tax liabilities and substantial penalty and interest.

Purchaser information – *please type or print*
 I am engaged in the business of _____ and principally sell _____
 (Contractors may not use this certificate to purchase materials and supplies.)

Part 1 – To be completed by registered New York State sales tax vendors

I certify that I am:

- a New York State vendor (including a hotel operator or a dues or admissions recipient), show vendor or entertainment vendor. My valid *Certificate of Authority* number is _____
- a New York State temporary vendor. My valid *Certificate of Authority* number is _____ and expires on _____

I am purchasing:

- A.** Tangible personal property (other than motor fuel or diesel motor fuel)
 - for resale in its present form or for resale as a physical component part of tangible personal property;
 - for use in performing taxable services where the property will become a physical component part of the property upon which the services will be performed, or the property will actually be transferred to the purchaser of the taxable service in conjunction with the performance of the service; or
- B.** A service for resale, including the servicing of tangible personal property held for sale.
- C.** Restaurant-type food, heated food, or heated drink for resale.

Part 2 – To be completed by non-New York State purchasers

I certify that I am not registered nor am I required to be registered as a New York State sales tax vendor. I am registered to collect sales tax or value added tax (VAT) in the following state/jurisdiction _____ and have been issued the following registration number _____ (If sales tax or VAT registration is not required and a registration number is not issued by your home jurisdiction, indicate the location of your business and write **not applicable** on the line requesting the registration number.)

I am purchasing:

- D.** Tangible personal property (other than motor fuel or diesel motor fuel) for resale, and it is being delivered directly by the seller to my customer or to an unaffiliated fulfillment services provider in New York State.
- E.** Tangible personal property for resale that will be resold from a business located outside New York State.

Certification: I certify that the above statements are true, complete, and correct, and that no material information has been omitted. I make these statements and issue this exemption certificate with the knowledge that this document provides evidence that state and local sales or use taxes do not apply to a transaction or transactions for which I tendered this document and that willfully issuing this document with the intent to evade any such tax may constitute a felony or other crime under New York State Law, punishable by a substantial fine and a possible jail sentence. I understand that this document is required to be filed with, and delivered to, the vendor as agent for the Tax Department for the purposes of Tax Law section 1838 and is deemed a document required to be filed with the Tax Department for the purpose of prosecution of offenses. I also understand that the Tax Department is authorized to investigate the validity of tax exclusions or exemptions claimed and the accuracy of any information entered on this document.

Type or print name and title of owner, partner, or authorized person of purchaser	
Signature of owner, partner, or authorized person of purchaser	Date prepared



To Whom It May Concern:

Your bank has been designated as the principal depository and banking reference. It is our Auction policy to secure from any depository a rating on the checking account used by a Dealer that does business with our Auction. We would greatly appreciate it if you would complete the following information to the best of your ability.

REGULAR CHECKING SINCE _____

ACCOUNT # _____

DEALERSHIP NAME _____

CUSTOMER IS:

- A valued Customer with Good Reputation & Financial Responsibility
- Honest and Reliable but short in Capital
- New Customer – Limited Financial Experience

*****BALANCES:*****

- Low Medium High
- 3 Figures 4 Figures 5 Figures 6 Figures 7 Figures

Number of NSF Checks: _____

Maximum Credit recently given: \$ _____ Secured \$ _____ Unsecured

Bank Representative (Print please)

Bank Representative (Sign please)

Date _____

We thank you for your cooperation.

I hereby grant permission for an authorized bank employee to release the necessary credit to Buffalo Auto Auction. The information submitted above will be treated as confidential

Date _____

Dealer's Signature _____

REGISTRATION FAX COVER SHEET

Please Deliver To: Dealer Registration

Attached is your dealer application for Buffalo Auto Auction

Please Fill Out All Forms

PLEASE FAX BACK

Application
Copy of Dealers License
Sales Tax Certificate
Drivers Licenses
Company Check Copy
Power of Attorney Form.
Dealer Bond
Blanket cert. of Resale
Guaranty

PLEASE MAIL BACK

Original Application
Legible Copies of Drivers Licenses
Original Signed Bank Letter
Original Copy of Void Check
Original Copy of Sales Tax Certificate
Original Copy of Dealers License
Original Power of Attorney Form

FAX BACK TO:

(716) 236-0573
ATTN: Dealer Registration

MAIL ORIGINALS TO:

Buffalo Auto Auction
Attn: Dealer Registration
PO Box 772
5300 Lockport Rd
Lockport, New York 14094

ANY QUESTIONS PLEASE CONTACT

Linda Marinucci, Outside Sale - 716-848-9977
Michelle Ring, Office Manager – 716-225-5945

APPLICATION

Business Name: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Owner's Name(s) _____

Business Phone#: () _____ - _____ Fax#: () _____ - _____

Owner's Cell Phone #: () _____ - _____

Email Address: _____ @ _____

Do you own your Business Property? : _____ Years in Business: _____

Business Type: ___ Sole Proprietor ___ Incorporated ___ Partnership ___ Wholesale ___ LLC

Business (Facility) License #: _____ Exp. Date: _____

Tax I.D. #: _____ Type of Dealer: New ___ Used ___

CASH ONLY CUSTOMER: _____ (Yes) _____ (No)

Is Checking Account in the Business Name? _____ Account #: _____

Bank Name: _____ Address: _____

Bank phone: () _____ - _____

Bank Contact Name: _____

Do you Floor Plan? _____

Name of Floor Plan Company: _____

Owner's Residence Address: _____

Owner's Social Security #: _____ D.O.B. _____

Owner's Residential Phone Number: () _____ - _____

Auctions attended: 1. _____ 2. _____

3. _____ 4. _____

Dealer References: _____

Owner's Signature: _____ Date _____

AUTHORIZED REPRESENTATIVES

The following person or persons are duly authorized to buy and sell automobiles, to execute checks or drafts, to execute bills of sale, Odometer Statements, Assignment of Titles and Warranties of Titles on behalf of Dealer. The Authority of the following person(s) to act on behalf of Dealer shall continue in full force and effect until terminated by the Dealership Owner in writing to the Auction. DEALER DOES HEREBY GUARANTEE ALL TRANSACTIONS BY SUCH PERSON(S).

Rep/Buyer Name _____

Cell Phone # _____

Home Phone: () _____ - _____

Social Security #: _____ Email address: _____

Mechanic Only (No Bidding Allowed) _____

Owner or Officer's Signature: _____ Date: _____

Rep/Buyer Name _____

Cell Phone # _____

Home Phone: () _____ - _____ Date of Birth: _____

Social Security #: _____ Email address: _____

Mechanic Only (No Bidding Allowed) _____

Owner or Officer's Signature: _____ Date: _____

Rep/Buyer Name _____

Cell Phone # _____

Home Phone: () _____ - _____ Date of Birth: _____

Social Security #: _____ Email address: _____

Mechanic Only (No Bidding Allowed) _____

Owner or Officer's Signature: _____ Date: _____



Department of Taxation and Finance
New York State and Local Sales and Use Tax
Resale Certificate

ST-120
 (6/18)

Name of seller			Name of purchaser		
Street address			Street address		
City	State	ZIP code	City	State	ZIP code

Mark an **X** in the appropriate box: Single-use certificate Blanket certificate
 Temporary vendors must issue a single-use certificate.

To the purchaser:
 You may not use this certificate to purchase items or services that are not for resale. If you purchase tangible personal property or services for resale, but use or consume the tangible personal property or services yourself in New York State, you must report and pay the unpaid tax directly to New York State. Any misuse of this certificate will result in tax liabilities and substantial penalty and interest.

Purchaser information – please type or print
 I am engaged in the business of _____ and principally sell _____
 (Contractors may not use this certificate to purchase materials and supplies.)

Part 1 – To be completed by registered New York State sales tax vendors

I certify that I am:

- a New York State vendor (including a hotel operator or a dues or admissions recipient), show vendor or entertainment vendor. My valid *Certificate of Authority* number is _____
- a New York State temporary vendor. My valid *Certificate of Authority* number is _____ and expires on _____

I am purchasing:

- A.** Tangible personal property (other than motor fuel or diesel motor fuel)
 - for resale in its present form or for resale as a physical component part of tangible personal property;
 - for use in performing taxable services where the property will become a physical component part of the property upon which the services will be performed, or the property will actually be transferred to the purchaser of the taxable service in conjunction with the performance of the service; or
- B.** A service for resale, including the servicing of tangible personal property held for sale.
- C.** Restaurant-type food, heated food, or heated drink for resale.

Part 2 – To be completed by non-New York State purchasers

I certify that I am not registered nor am I required to be registered as a New York State sales tax vendor. I am registered to collect sales tax or value added tax (VAT) in the following state/jurisdiction _____ and have been issued the following registration number _____ (If sales tax or VAT registration is not required and a registration number is not issued by your home jurisdiction, indicate the location of your business and write **not applicable** on the line requesting the registration number.)

I am purchasing:

- D.** Tangible personal property (other than motor fuel or diesel motor fuel) for resale, and it is being delivered directly by the seller to my customer or to an unaffiliated fulfillment services provider in New York State.
- E.** Tangible personal property for resale that will be resold from a business located outside New York State.

Certification: I certify that the above statements are true, complete, and correct, and that no material information has been omitted. I make these statements and issue this exemption certificate with the knowledge that this document provides evidence that state and local sales or use taxes do not apply to a transaction or transactions for which I tendered this document and that willfully issuing this document with the intent to evade any such tax may constitute a felony or other crime under New York State Law, punishable by a substantial fine and a possible jail sentence. I understand that this document is required to be filed with, and delivered to, the vendor as agent for the Tax Department for the purposes of Tax Law section 1838 and is deemed a document required to be filed with the Tax Department for the purpose of prosecution of offenses. I also understand that the Tax Department is authorized to investigate the validity of tax exclusions or exemptions claimed and the accuracy of any information entered on this document.

Type or print name and title of owner, partner, or authorized person of purchaser	
Signature of owner, partner, or authorized person of purchaser	Date prepared

Substantial penalties will result from misuse of this certificate.

GUARANTEE

The undersigned, whether one or more, personally guarantee(s) Dealer's Payments and Performance of the Auction Terms and Conditions and all transactions by Dealer taken pursuant thereto.

The undersigned acknowledge(s) that Buffalo Auto Auction shall have the right to refuse to transact business with Dealer, to modify or release any and all collateral security, to extend or change time of payment and to settle or compromise with Dealer without notice to the undersigned and without discharging or affecting the liability of the undersigned hereunder. This personal guaranty is to be a continuing guaranty and the undersigned hereby waive(s) notice of acceptance of this guaranty and presentment, demand, protest and any notice of non-payment of dishonor. The undersigned shall be liable as principal debtor(s) and not merely as surety (or sureties), and the bankruptcy or any assignment in favor of creditors of Dealer shall not affect the enforceability of this personal guaranty.

This personal guaranty shall bind the respective heirs, executors, administrators and assigns of the undersigned, and shall inure to the benefit of Buffalo Auto Auction its successors, assigns and subrogees.

The Dealer shall indemnify and hold Buffalo Auto Auction harmless from any and all claims, suits, and demands arising from person injury, theft, and or damage to Dealer's Property.

By signing, Dealer(s) certify that all the information is accurate and correct. Dealer(s) further authorizes Buffalo Auto Auction to investigate credit history and any other history deemed necessary by Buffalo Auto Auction.

Where there is more than one signatory to this personal guaranty, each signatory shall be jointly and severally liable under this personal guaranty.

Date _____

***Printed Owners Signature** _____

***Signature of Owner** _____

POWER OF ATTORNEY

(MV-50 & TITLE AUTHORIZATION)

The undersigned, and its subsidiaries hereby duly appoint Buffalo Auto Auction located at 5300 Lockport Rd. Lockport, NY 14094, through its authorized employees and agents, to act as our ATTORNEY-IN-FACT to sign all papers and documents that may be necessary pertaining to the sale and subsequent title transfer of the vehicles consigned by the undersigned to Buffalo Auto Auction for its auction of the vehicles or pertaining to the purchase of vehicles by the undersigned, including without limitation, any title, title transfer document, reassignment of odometer disclosure statements as required by federal law.

In consideration of Buffalo Auto Auction agreement to execute such documents on behalf of the undersigned from time to time, the undersigned shall indemnify, defend, and hold harmless Buffalo Auto Auction, its affiliates, subsidiaries, officers, directors, employees, successors, and assigns from and against any and all loss, damages, liabilities, claims, cause of action, and expenses of whatever kind and nature, arising from the execution by Buffalo Auto Auction, or its employees or agents of any certificate of title, odometer statement, bill of sale, or other document necessary to transfer ownership of consigned vehicles. Notwithstanding the foregoing, nothing contained herein shall be construed to require the undersigned to indemnify Buffalo Auto Auction, its affiliates, subsidiaries, officers, directors, employees, successors, and assigns from any loss resulting from any gross negligence or willful misconduct of Buffalo Auto Auction or its employees or agents.

This Power of Attorney shall be effective as of the date of signing hereof on behalf of the undersigned and will remain in effect until written notice has been issued by the dealer.

This Power of Attorney supercedes any previous authorization to act as agent and attorney-in-fact for the undersigned.

Date _____

***Printed Owners Signature** _____

***Signature of Owner** _____



RECON SHOP

We still have the **BEST & MOST AFFORDABLE** quality details in the business:

COMPLETE DETAIL: \$165.00 – Interior cleaned and dressed, engine high pressure wash, degrease and dress, exterior wash, windows, high speed buff and wax, tires dressed.

MINI FRESHENS UP DETAIL: \$85.00 – Full exterior prep, wax, interior vacuum, dressed where needed, and tires dressed.

BASIC WASH & VAC – INCLUDED IN REGISTRATION FEE

Complete Post Sale Inspection: \$140.00

Frame or Mechanical ONLY: \$85.00



New Dealer Registration Policies

Maintaining a Dealer-Only Wholesale Marketplace

- **PHOTO I.D. REQUIRED.** Each week when arriving, in order to receive a bidder badge each dealer must present their dealer card, driver's license (or other form of photo ID), in order to receive a bidder badge. A security guard will be posted at the entry doors to the arena and the gate coming on to the lot and **NO ENTRY WILL BE GRANTED UNLESS YOU HAVE A BIDDER BADGE.**

Why This Rule? Some dealers have loaned their dealer cards to retail/public buyers who have bid on cars and not paid for them

- **THREE REP RULE.** All dealers will be allowed to authorize three (3) authorized buyer/sellers on their account in a period of 12 months. Additional authorizations will cost \$250 per person.

Why This Rule? To prevent dealers from bringing in retail buyers as reps and destroying YOUR dealer-only wholesale market.

- **MECHANIC/HELPER RULE.** Dealers will be allowed to add TWO (2) mechanics per year to their account who must receive a dealer mechanic badge each week to gain entry to auction arena.
- **DRIVERS NOT ALLOWED IN AUCTION ARENA.** Bidder badges will only be granted to authorized dealers, reps, and mechanics. **DRIVERS WILL NOT BE GRANTED ACCESS TO THE AUCTION ARENA.** They will be allowed on the lot when presenting a valid gate pass.
- **GUEST PASS.** **As of February 1st 2013,** guest passes will only be issued if pre-approved at least 24 hours in advance by a manager and/or dealer registration prior to sale day. There will be **NO** exceptions to this rule!



TITLE & CHECK MAILING METHOD

Due to titles and checks being lost in the mail, Buffalo Auto Auction is now requesting that our customers choose one of the following methods regarding the mailing of paperwork.

_____ **Titles Hold for Pick-Up** _____ **Checks Hold for Pick-Up**

_____ **Priority Overnight (bulk rate per envelope/ 1 or more
Titles) \$6.65 which must be paid prior at counter**

_____ **FedEx** _____ **UPS (provide account # below)**

Account # _____

_____ **First Class US Mail - \$5.00**

_____ **Regular U.S. Mail**

* **All paperwork that is sent regular U.S. Mail will be
Your responsibility if lost!**

* **The cost of duplicate titles will also be at your
Expense!**

**** **If you do not respond to the above ALL
Paper work will be held for Pick-Up**

Name of Dealership: _____

Owner's Signature: _____

Date: _____